Shahid Hussain

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**About me\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Interest:** Triathlons, Fitness, Investing, Programming, Sports.

**Technical Skills:** Analytics, Sales, Microsoft Office, C, Maple T.A , Day Trading.

**Availability:** Everyday/All-day, Excluding: Thursdays and Sunday afternoons

**Education\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**UNSW Sydney**

*Bachelor of Science and Bussiness, Major: Mathematics and Marketing* Feb 2019– May 2022

**John Edmondson High School**

*Higher School Certificate* Dec 2018

* ATAR: 84.35
* Band 5 | Business, Mathematics, Chemistry.

**Work Experience\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Save The Children**

*Retail Assistant* March 2021 - Current

* Addressed and Resolved customer complains
* Processed consumer payments using the shop’s Point of Sale system
* Reconciled cash Drawer at start and end of each shirt, accounting for errors and resolving discrepancies

**Guzman y Gomez, Hoxton Park**

*Cashier/Senior Employee* Nov 2018 – Dec 2019

* Engaged with customer to provide products to meet their needs resulting in a high rate of sales.
* Trained 4 new crew member on stores operations to ensure consistency in quality of service delivery.
* Implemented the point of sales platform and conduced inventory management sales pitching skills including value selling to maintain a strong sales record.
* Advertised advocacy cards for ‘Mission Mexican’, whereby proceeds go to Mexican Refugees and disadvantaged Mexican families, helping raise over $50,000.

**Tutor - Mathematics and Science**

*Private* Jan 2018 – Aug 2019

* Assessed student needs and designed tailored lesson plans addressing key areas of concern.
* Liaised with parents to understand students’ situation and informed progress in development for over 5 students.

**Extracurricular Activities and Volunteering­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_­­­­­­­­­­**

**Citi Banking Markets Division Sales and Trading** Feb 2021

Open access virtual experience program participant with InsideSherpa

* Prepared and lead the Trading Floor Morning Meeting
* Developed a sales pitch on a unique trading opportunity using financial news resources
* Built and constructed an analytical model on impact of Covid-19 on financial markets

**Endure for Cure – Children Cancer Institution**

*Volunteer*Nov 2020

* Lead a team of 4 to ensure correct administrative task was completed before commence bike marathon fundraiser, raising $276,208.
* Managed, processed and organsied inventory, as well as setup garages of 50 bussiness participants.

**UNSW Management Project**

*CMO virtual project*  Nov 2019 – Sep 2019

* Collaborated in a team of 5 towards a simulated virtual project.
* Actioned CMO role in a large virtual company to make over $2M.
* Task included making major corporate decision with other chief officers based on real-life decision transnational companies have delt with

**Elevate Young Leader Forum - University of Wollongong**

*Participant*  Jul 2018

* Chosen by teacher board members based on leadership potential and skill.
* Collaborated with other aspiring young leader to improve qualitative leadership skills; group task, question and answer sessions, social issue insights with current social leaders.